

**Ministry of Economic Development and Trade** Male', Republic of Maldives

21<sup>st</sup> December 2023

#### **Request for Expression of Interest (REOI)**

#### Introduction:

- The Ministry of Economic Development and Trade invites interested parties, local and foreign, with demonstrated financial and technical capability, to submit Expression of Interest (EOI) for the following:
  - a) Provision of bunkering services inclusive of fuel storage and related services in Southern Laamu Atoll of the Maldives [indicative location for the project is provided in Annex I to this announcement]
  - b) Interested applicants are open to suggest additional commercial components that complements overall viability of the maritime services noted above.
- 2. The purpose of issuing the REOI is to gauge the interest of the private sector by seeking input and feedback from interested parties on the following areas:
  - a) Gather information about potential firms that are interested to further explore the activities noted herein.
  - b) Seek views from interested parties on most optimal models to structure projects involving business components as outlined.
  - c) Record concerns of the interested firms, if any.
- 3. The Expression of Interest is solely with the objective to better determine private sector interest in carrying out projects as noted herein and to seek suggestions from private entities on how best to design the project scope or other business parameters relating to the projects.
- 4. The Expression of Interest shall not be used to either shortlist or disqualify applicants. Any entity which has not submitted Expression of Interests shall also be allowed to participate in any subsequent proposal submission processes that may be announced by the Government according to terms and conditions that may be specified thereof.



### Submission requirements:

- 1. The EOI submitted shall consist of the following:
  - a. Name, address, telephone number, email address of the applicant
  - b. Details of the individual firm, company, or consortium, including company profile, expertise and resource capacity.
  - c. Contact person with designation
  - d. Brief background and profiles of previous similar projects undertaken.
  - e. Applicant may submit the following details:
    - Potential scope the applicant propose for the project.
    - Commercial and economic activities that may be explored at the location.
    - Any relevant information related to the competency and ability to undertake the project.
    - Any concerns or issues the applicant foresee regarding the project.
    - Any suggestions relating to structuring of the project.
- 2. Interested applicants may submit queries relating to this REOI to the following email address of the Ministry up to 20<sup>th</sup> January 2024:

## Email: proposals@trade.gov.mv

3. Interested applicants are requested to submit an EOI by 31<sup>st</sup> January 2024 in electronic form to the above email address. The EOI shall contain at least the information noted in this section.



# Annex I: Map of the project area

